It’s the seminar you have been waiting for!

**Bidding and Estimating for Janitorial Contracts**

Do you understand the number of **hours it truly takes** to clean and maintain your facility?

**Do you want an**

**“F”**

**cleaning performance?**

**Or an**

**“A”**

**cleaning performance?**

[](http://www.google.com/url?sa=i&rct=j&q=&esrc=s&source=images&cd=&cad=rja&uact=8&ved=0ahUKEwjqks-p5tnKAhXFGD4KHTEsCcQQjRwIBw&url=http://www.tomcatequip.com/&bvm=bv.113034660,d.amc&psig=AFQjCNGg12mSP3VEYscyBvtf11ec8vxv7g&ust=1454527218815547)

**You will learn:**

* **How to calculate cleanable square footage vs. actual square footage**
* **How many square feet an hour it will take to clean**
* **How many square feet an hour you should be cleaning (industry static will be discussed)**
* **How to determine task frequencies**
* **How to upsell carpet and floor care programs**

The seminar will include a **free Cleaning Times Calculator** giving you time studies on ISSA Cleaning standards.

**Bidding, Estimating, and Proposals for Janitorial Contracts!**

**Call us today at**

**414-716-2000**

**or email us at** [**craigjr@rightchoicejanitorial.com**](mailto:craigjr@rightchoicejanitorial.com) **to register**

Presenter: Bob Merkt, Certified IICRC Trainer

Date: Wednesday March 15th, 2017

Time: 8:00am – noon

Location: Right Choice Janitorial Supply Training Center

6464 N. Teutonia Avenue, Milwaukee

Investment: $75.00 per person

**Right Choice Janitorial Supply, LLC**

**2017 On-Site Training Class Schedule**

**Topic Date Time Presenter Investment**

**Bidding & Estimating 3/15/17 8:00am – 12:00pm Robert Merkt $75.00**

**Office/Restroom Cleaning 4/12/17 1:30pm – 3:30pm Tom Parris $49.95**

**Hands-On Hard Floor Care 5/3/17 9:00am – 12:00pm Tom Parris $29.95**

**Hands-On Carpet Care 5/10/17 10:00am – 12:00pm Craig Wallace $29.95**

**Customer Appreciation Day 8/10/17 11:00am – 2:00pm**

**Essential Equipment Maint. 9/20/17 1:00pm – 3:00pm John Berte $29.95**

**Cost of Winter Cleaning 10/18/17 1:00pm – 3:00pm Tom Parris $29.95**

**Essential Equipment Maint. 12/6/17 1:00pm – 3:00pm John Berte $29.95**

**Cost of Winter Cleaning 10/18/17 1:00pm – 3:00pm Tom Parris $29.95**

**Check our website** [www.rightchoicejanitorialsupply.com](http://www.rightchoicejanitorialsupply.com) **for more information.**